

MCIDC

MONROE COUNTY INDUSTRIAL DEVELOPMENT CORPORATION

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MINUTES OF THE REGULAR MEETING OF THE BOARD OF DIRECTORS OF MONROE COUNTY INDUSTRIAL DEVELOPMENT CORPORATION (MCIDC)

Date & Place: October 10, 2018, MCC Downtown Campus, 321 State Street, Rochester, NY 14608

Board Present: H. Abdul-Wahid, J. Barker, D. Brooks, C. Campbell, D. Halladay, P. Hin,
E. Krzanowicz, A. Laniak, R. Lasch, D. Mendick, P. Pecor, Z. Phillips, L. Ryan,
P. Smith, D. Zorn

Board Absent: T. Brown, C. Johnston, J. Rizzo, S. Strassenburgh

Also Present: J. Adair (Executive Director), R. Baranello, Esq., L. Birr, M. Doyle, B. O'Brien,
T. Sciarabba, A. Vulaj Fitzsimmons

Vice President Campbell, as Acting Chair, called the meeting to order at 8:00 a.m. and opened public forum. There was no participation in public forum, and the meeting commenced.

Approval of Minutes: The draft minutes of the August 14, 2018 meeting were presented. On motion by P. Hin, second by A. Laniak, all aye, the approval of the minutes unanimously carried.

MCFL-PTAC Presentation and Funding Request: An activity update was presented to the Board by Anna Vulaj Fitzsimmons, Program Director of Monroe County Finger Lakes Procurement Technical Assistance Center. The Board considered the funding request of \$91,260 for the MCFL-PTAC fiscal year September 2019 through August 2020. D. Brooks reported that the Finance Committee met on October 9, 2018 and reviewed the funding request from MCFL-PTAC, and that the committee recommends Board approval. Upon motion by P. Hin, second by D. Halliday, all aye, the Board approved the funding request of \$91,260 for the MCFL-PTAC fiscal year of September 2019 through August 2020.

RochesterWorks! Presentation and Funding Request: P. Pecor, as Executive Director of RochesterWorks! presented the Second Chance Monroe program, which develops individuals' career paths, focusing on advanced manufacturing and trades. After presentation, P. Pecor left the room. D. Mendick, as Governance Committee Chair, reported that the committee met on September 18, 2018 and reviewed the Second Chance Monroe program proposal, and that the committee recommends that the board accept this proposal. R. Baranello, legal counsel, was consulted for an opinion and after discussion, a motion was brought by L. Ryan to approve the funding request of \$300,000, second by J. Barker, all aye, the motion was approved. At this point, P. Pecor re-joined the meeting.

Proposed Incentive Program Changes: Presentation was made of proposed modifications to existing programs to assist businesses with capital asset purchases, and the addition of two new asset purchase programs. This proposal will be put before the Board for approval at the next Board meeting.

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Proposed 2019 Operating Budget: The Board reviewed and discussed the proposed 2019 operating budget.

Finance Committee Report: D. Brooks reported that the Finance Committee met on October 9, 2018 and reviewed the proposed 2019 operating budget, and the committee recommends Board approval of the budget as proposed. Upon motion by P. Smith, second by A. Laniak, all aye, the Board approved the proposed 2019 operating budget.

Dashboard: Executive Director Adair presented project activity through September 30, 2018, compared to prior year to date.

There being no further business to discuss, on motion by J. Barker and second by H. Abdul-Wahid, the meeting of the MCIDC Board was adjourned at 9:05 a.m.

H. Abdul-Wahid, Secretary